

# Course build options and associated revenue allocation

**Which course model support are you requesting?**

	Full Spectrum Support	Dynamic Support	Foundational Access Support	
Revenue allocation	20/80 revenue allocation (Unit/LE)	50/50* revenue allocation (Unit/LE)	Paid Programs	Free Programs
Summary collaboration model	Full Spectrum includes comprehensive market research, course design and development, marketing, and course administration customized to meet ever-changing industry demands.	Dynamic Support uses the expertise and guidance of Unit SMEs to offer a collaborative, facilitated approach to course development and execution.	80/20* revenue allocation (Unit/LE)	Unit pays \$10 per learner invoiced quarterly.
			Foundational Access provides online infrastructure, course administration and access to Learning Enterprise course listings. Unit leads all course development.	

LE provides technology and infrastructure and billing and administration services for all tiers. Additionally, LE must approve pricing and learner acquisition plans for all new offerings in the portfolio.

For full details on the CareerCatalyst Collaboration Models / Revenue Allocation Policy, see:

[Collaboration Models for Program Development and Associated Revenue Allocation](#)